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SCOTT ELLIOTT

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of D. Duke

March 23, 2005

HAND DELIVERY

Charles L. A. Terreni, Esquire Chief Clerk and Administrator South Carolina Public Service Commission 101 Executive Center Drive Columbia, S.C. 29210

RE:

Application of Sprint Long Distance, Incorporated for a Certificate of Public Convenience and Necessity to Provide Intrastate Resold Telecommunications Services, for Alternative Regulation, and for Waiver of Certain Commission Rules Docket No.: 2005-238-C

Dear Mr. Terreni:

Enclosed please find for filing twenty-six (26) copies of the Direct Testimony of C. Steve Parrott on behalf of Sprint Long Distance, Inc. in the above-captioned matter. Please return one copy to me in the stamped self-addressed envelope enclosed for your convenience. By copy of this letter, I am serving all parties of record.

If you have questions, please do not hesitate to contact me.

Sincerely,

Elliott & Elliott, P.A.

Scott Elliott

SE/jcl

c:

Enclosures

All Parties of Record w/enc.



N RE: APPLICATION OF SPRINT LONG)	PUBLIC SERVICE COMMISSION
DISTANCE, INC. FOR A CERTIFICATE OF)	OF SOUTH CAROLINA
PUBLIC CONVENIENCE AND NECESSITY)	
TO PROVIDE INTRASTATE RESOLD)	DOCKET NO. 2005-238-C
TELECOMMUNICATIONS SERVICES, FOR)	
ALTERNATIVE REGULATION, AND)	
WAIVER OF CERTAIN COMMISSION)	
RULES)	

DIRECT TESTIMONY

OF

C. STEVE PARROTT

ON BEHALF OF

SPRINT LONG DISTANCE, INC.

November 7, 2005

- 1 Q. Please state your name and business address.
- 2 A. My name is C.Steve Parrott and my business address is 14111 Capital
- Boulevard, Wake Forest, North Carolina, 27587-5900.
- 4 Q. By whom are you employed and what is your position?
- 5 A. I am employed by Sprint/United Management Company as State Executive
- for North Carolina and South Carolina and I am testifying in this proceeding
- on behalf of Sprint Long Distance, Inc.
- 8 Q. Please briefly outline your education, training and experience in the
- 9 **telephone industry.**
- 10 A. I hold a Bachelor of Science Degree in Business Administration (Accounting
- 11 Major) from the University of Tennessee at Knoxville and I have over twenty-
- five (25) years of telephony experience with Sprint Corporation. Following
- my employment with Sprint's regional local exchange company in Bristol,
- Tennessee, in July 1977 as a staff accountant, I have held numerous staff
- and management positions in the areas of finance/accounting, information
- management services, and regulatory affairs. Management positions have
- included General Accounting Manager, Director Local Revenues, Director -
- Rate Planning and Rate Case Matters, Director Revenues and Regulatory
- 19 Matters, Director Regulatory Affairs TN/VA and Director-State Regulatory
- 20 Affairs. In November 2000, I was appointed to my present position of State
- 21 Executive-NC/SC.
- 22 Q. What are your responsibilities as State Executive NC/SC?

- 1 A. I am directly responsible for state regulatory affairs and governmental affairs
- work functions for all Sprint affiliates in North Carolina and South Carolina,
- 3 as well as for Sprint Local Telephone Division's corporate communications
- and public affairs functions in these states. Although I am not an attorney, I
- do have indirect responsibility for the legal (regulatory) functions in these
- states. As State Executive-NC/SC, I direct Sprint's external affairs activities
- 7 in North Carolina and South Carolina which includes providing regulatory
- and legislative advocacy for Sprint's affiliates in these states.
- 9 Q. Have you previously testified before State Utility Commissions?
- 10 A. Yes, I have testified before the North Carolina Utilities Commission, the
- 11 Tennessee Regulatory Authority (previously the Tennessee Public Service
- 12 Commission), the Virginia State Corporation Commission and the Public
- Service Commission in South Carolina addressing the areas of
- finance/accounting, rate design, access charge reform, regulatory policy,
- price regulation plans, rules for local exchange competition and universal
- service issues.
- 17 Q. What is the purpose of your testimony?
- 18 A. The purpose of my testimony is to support the fact that the approval of Sprint
- 19 Long Distance, Inc.'s ("SLDI") Application for intrastate interexchange reseller
- authority is in the public interest, and to point out that the only other party to
- this proceeding agrees.
- 22 Q. Why would approving this application be in the public interest?

- 1 A. Approval of SLDI's application will benefit consumers in South Carolina by
- 2 creating greater competition in the interexchange marketplace and by
- 3 providing users with additional choices for billing and terminating their long
- 4 distance calls.
- 5 Q. Does Sprint have the financial, managerial and technical skills to
- 6 operate as a reseller of long distance?
- 7 A. Yes. As noted in our application, SLDI will have the financial backing of
- 8 Sprint Nextel (f/k/a "Sprint Corporation"). The managerial team, as noted in
- 9 the application, is well seasoned. On the technical side, the underlying carrier
- will be Sprint Communications Company L.P., which is a certificated facilities-
- 11 based interexchage carrier in South Carolina
- 12 Q. Is there any other party to this docket?
- 13 A. Yes. Pursuant to S.C. Code Ann. Section 58-4-10 as enacted by 2004 S.C.
- Acts 175, the Office of Regulatory Staff ("ORS") is a party of record in all
- filings, applications, and proceedings before the Public Service Commission
- of South Carolina. By this same statute, ORS is charged with representing
- the public interest of South Carolina before the Commission.
- 18 Q. Did any other parties intervene?
- 19 A. **No**.
- 20 Q. Does the ORS support SLDI's application?
- 21 A. Yes, the ORS has gone on the record supporting SLDI's Application.
- 22 Q. Does this conclude your Direct Testimony?
- 23 A. Yes, it does.



CERTIFICATE OF SERVICE

The undersigned employee of Elliott & Elliott, P.A. does hereby certify that she has served below listed parties with a copy of the pleading(s) indicated below by mailing a copy of same to them in the United States mail, by regular mail, with sufficient postage affixed thereto and return address clearly marked on the date indicated below:

RE:

Application of Sprint Long Distance, Inc. for a Certificate of Public Convenience and Necessity to Provide Intrastate Resold Telecommunications Services, for Alternative Regulation, and for Waiver of Certain Commission Rules

DOCKET NO.:

2005-238-C

PARTIES SERVED:

Wendy B. Cartledge, Esquire

Counsel

Office of Regulatory Staff

PO Box 11263

Columbia, SC 29211

William R. Atkinson, Esquire

Sprint Long Distrance 3065 Cumberland Circle Mailstop: GAATLD0602 Atlanta, GA 30339

PLEADING:

DIRECT TESTIMONY OF C. STEVE PARROTT

November 7, 2005

Jackie C. Livingston, Paralegal